



WHITE MOUNTAINS COMMUNITY COLLEGE Non-Credit and Professional Development Courses and Workshops

				Fall 2021
		ON-LINE HEALTHCARE OCCUPATION COURSES		
		Inpatient Auditing	2,699	Career Step
		Medical Transcription Editor	3,199	Career Step
		Microsoft Office 2016	499	Career Step
		Pharmacy Techinician 2.0 (Non ASHP)	1,999	Career Step
		Pharmacy Techinician 3.0 (ASHP)	2,999	Career Step
		Physical Therapy Aide	2,999	Career Step
		Physical Therapy Office Professional	3,899	Career Step
		Dental Assistant with externship	3,869	Career Step
		Dental Assistant without externship	2,989	Career Step
		Mental Health Technician	3,099	Career Step
		EKG Technician	699	Career Step
		Patient Care Technician without externship	3,099	Career Step
		Patient Care Technician with externship	3,999	Career Step
		Home Health Aid	2,599	Career Step
		Nutrition and Personal Trainer	3,099	Career Step
		Substance Abuse Counseling	3,699	Career Step
		Hemodialysis Technician with externship	3,199	Career Step
		Phlebotomy Technician	899	Career Step
		ON-LINE BUSINESS COURSES		
Date	Reg. Deadline			
Date	Reg. Deaumit	Bookeeping Certificate	495	
Sept 7 - Oct 1	Sept 9	Understanding Debits and Credits	195	Sharon DeFonteny
Oct 4 - Oct 29	Oct 6	General Ledger and Month End Procedures	195	Sharon DeFonteny
Nov 1 - Nov 26	Nov 3	Closing Procedures and Financial Statements	195	Sharon DeFonteny

			<u> </u>	
		Certificate in Accounting and Finance for Non-Financial Managers	495	
Sept 7 - Oct 1	Sept 9	Accounting and Finance fro Non-Financial Manager	195	Sharon DeFonteny
Oct 4 - Oct 29	Oct 6	Cash is King	195	Jodie Trana
Nov 1 - Nov 26	Nov 3	Financial Analysis and Planning for Non-Financial Managers	195	Jodie Trana
		Entrepreneurship Certificate	495	
Sept 7 - Oct 1	Sept 9	Entrepreneur Boot Camp	195	Conrad Brian Law
Oct 4 - Oct 29	Oct 6	The Business Plan	195	Mary Beth Izard
Nov 1 - Nov 26	Nov 3	Entrepreneurial Marketing	195	Kathy Nadlman
Oct 4 - Oct 29	Oct 6	The Basics of Bookkeeping	195	Sharon DeFonteny
		ON-LINE BUSINESS COMMUNICATION COURSES		
		Certificate in Basic Game Design	395	
Sept 7 - Oct 1	Sept 9	Introduction to Game Design	245	Moses Wolfenstein
Oct 4 - Oct 29	Oct 6	Intermediate Video Game Design	245	Jean Haefner
0014-00129	000	Intermediate video Game Design	243	Jean Haemer
		Certificate in Business Writing	495	
Sept 7 - Oct 1	Sept 9	Business Writing	195	Dionne Felix
Oct 4 - Oct 29	Oct 6	Effective Copywriting	195	Kathryn Lynch-Morin
Nov 1 - Nov 26	Nov 3	Writing News and Press Releases	195	William Draves
		Certificate in Customer Service	245	
Sept 7 - Oct 1	Sept 9	Keys to Customer Service	145	Nanette Sanders-Cobb
Oct 4 - Oct 29	Oct 6	Extraordinary Customer Service	145	Greg Marsello
		Certificate in Workplace Communication	595	
Sept 7 - Oct 1	Sept 9	Conflict Management	245	Sally Klauss
Oct 4 - Oct 29	Oct 6	Negotiation: Get What You Want	195	Greg Marsello
Nov 1 - Nov 26	Nov 3	Using Personality Profiles for Better Work Performance	295	Sally Klauss
		Grammar Refresher Certificate	295	
Sept 7 - Oct 1	Sept 9	Word-Level Grammar	145	Ellen Feld
Oct 4 - Oct 29	Oct 6	Sentence-Level Grammar	145	Ellen Feld
Nov 1 - Nov 26	Nov 3	Refining Your Writing	145	Ellen Feld

	DATA SCIENCE		
	Certificate in Data Analysis	495	
Sept 9	Introduction to Data Analysis	195	John Rutledge
Oct 6	Intermediate Data Analysis	195	Mary Dereshiwsky
Nov 3	Advanced Data Analysis	195	Jeff Kritzer
	Certificate in Mastering Excel	495	
Sept 9	Mastering Microsoft Excel	195	Betsy Flanagan
Oct 6	Intermediate Excel	195	Amy Klous
Nov 3	Advanced Excel	195	John Rutledge
	Power BI Certificate	495	
Sept 9	Introduction to Power BI	195	Marion Williams
Oct 6	Intermediate Power BI	195	Marion Williams
Nov 3	Advanced Power BI	195	Marion Williams
	SQL Certificate	595	
	Introduction to SQL	245	Cecelia Allison
	Intermediate SQL	245	Cecelia Allison
	Advanced SQL	245	Cecelia Allison
	ON-LINE LEADERSHIP COURSES		
	Certificate in Leadership Development	395	
Sept 9	^ ^	145	Constance Yates
Oct 6	Developing Your Leadership Skills	145	William A. Draves
Nov 3	Developing Your Professional Career	145	Tawanda McLaurin
	ON-LINE MANAGEMENT COURSES		
	Cartificate in Non-Profit Administration	505	
Sent 0			Fred Bayley
Sept 3	Program Evaluation for Nonprofit Professionals	245	Myia Welsh
	Sept 9 Oct 6 Nov 3 Sept 9 Oct 6 Nov 3 Sept 9 Oct 6 Nov 3	Sept 9 Introduction to Data Analysis Oct 6 Intermediate Data Analysis Nov 3 Advanced Data Analysis Certificate in Mastering Excel Sept 9 Mastering Microsoft Excel Oct 6 Intermediate Excel Nov 3 Advanced Excel Power BI Certificate Sept 9 Introduction to Power BI Oct 6 Intermediate Power BI Nov 3 Advanced Power BI SQL Certificate Introduction to SQL Intermediate SQL Advanced SQL ON-LINE LEADERSHIP COURSES Certificate in Leadership Development Sept 9 Leadership Principles Oct 6 Developing Your Leadership Skills Nov 3 Developing Your Professional Career ON-LINE MANAGEMENT COURSES Certificate in Non-Profit Administration	Certificate in Data Analysis

rtificate in Project Management	495	
oduction to Project Management	195	Andy Stanhope
ject Management Processes	195	Christina Mitchell
ject Management Knowledge Areas	195	Andy Stanhope
nagement Certificate	595	
nagement Bootcamp	295	Sally Klauss
laborative Management	245	Joyce Odidison
naging Generations in the Workplace	175	Kassia Dellabough
Sigma Green Belt Certificate	495	
oduction to Six Sigma Green Belt	195	Scott Follett
rmediate Six Sigma Green Belt	195	Scott Follett
vanced Six Sigma Green Belt	195	Scott Follett
pervisory & Leadership Certificate	395	Sally Klauss
ON-LINE NEW MEDIA MARKETING COURSES		
ital Marketing Certificate	495	
proving Email Promotions	195	Dan Belhassen & Susan Hurre
osting Your Website Traffic	195	Dan Belhassen & Susan Hurr
ine Advertising	195	Dan Belhassen & Susan Hurre
ogle Analytics Certificate	345	
ogle Analytics	195	Dan Belhassen
vanced Google Analytics	195	Jeff Kritzer
stering Video Marketing	395	
eo Marketing	245	Rob Lee
aTube for Business	245	Rob Lee
leasting	245	Travis Allison
lca	esting	asting 245

		VITITE MOONTAINS COMMONTT COLL	<u> </u>	
		ON-LINE PERSONAL DEVELOPMENT COURSES		
		Basic Life Support	95	Career Step
		ON-LINE SOCIAL MEDIA FOR BUSINESS COURSES		
-		Social Media for Business Certificate	495	
Sept 7 - Oct 1	Sept 9	Introduction to Social Media	195	Nicole Siscaretti
Oct 4 - Oct 29	Oct 6	Marketing Using Social Media	195	Nicole Siscaretti
Nov 1 - Nov 26	Nov 3	Integrating Social Media in Your Organization	195	Jennifer Selke
		ON-LINE TECHNOLOGY SKILLS COURSES		
		Certificate in Mastering Excel	495	
Sept 7 - Oct 1	Sept 9	Mastering Microsoft Excel	195	Betsy Flanagan
Oct 4 - Oct 29	Oct 6	Intermediate Microsoft Excel	195	Amy Klous
Nov 1 - Nov 26	Nov 3	Advanced Microsoft Excel	195	John Rutledge
		Certificate in Web Design	595	
Sept 7 - Oct 1	Sept 9	Introduction to Web Design	245	Tonya Wright
Oct 4 - Oct 29	Oct 6	Intermediate Web Design	245	Marcus Lander
Nov 1 - Nov 26	Nov 3	Advanced Web Design	245	Tonya Wright
		Coding Certificate	595	
Sept 7 - Oct 1	Sept 9	Introduction to Coding	195	Jeff Kritzer
Oct 4 - Oct 29	Oct 6	HTML and CSS Fundamentals	245	Andy Helmi
Nov 1 - Nov 26	Nov 3	Advanced CSS	245	Andy Helmi
		Graphic Design Software Essentials Certificate	545	
Sept 7 - Oct 1	Sept 9	Adobe Illustrator Essentials	225	Andy Helmi
Oct 4 - Oct 29	Oct 6	Adobe Photoshop Essentials	225	Andy Helmi
Nov 1 - Nov 26	Nov 3	Adobe InDesign Essentials	225	Andy Helmi
Sont 7 Oct 1	Carr4 0	Mastaring Computer Skills for the Wardenland	105	Datay Elanasan
Sept 7 - Oct 1	Sept 9	Mastering Computer Skills for the Workplace	195	Betsy Flanagan
Sept 7 - Nov 26	Sept 9	WordPress Certificate	495	Andy Helmi

		ON-LINE TRAINING AND EDUCATION COURSES		
		Certificate in Online Teaching	495	
Sept 7 - Oct 1	Sept 9	Advanced Teaching Online	195	William A. Draves
Oct 4 - Oct 29	Oct 6	Designing Online Instruction	195	Dionne Felix
Nov 1 - Nov 26	Nov 3	Fostering Online Discussion	195	Mary Dereshiwsky
		TRAINING FOR K-12 TEACHERS		
		Certificate in Learning Styles	395	
Sept 7 - Oct 1	Sept 9	Students with ASD (Autism Spectrum Disorder)	145	Julie Coates
Oct 4 - Oct 29	Oct 6	Gender in the Classroom	145	Julie Coates & William A. Draves
Nov 1 - Nov 26	Nov 3	Generational Learning Syles	145	Kassia Dellabough