

Business Training Center
Tamara Roberge
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603-342-

WHITE MOUNTAINS COMMUNITY COLLEGE Non-Credit and Professional Development Courses and Workshops

| | | | | Late Start Spring 2022 |
|--|--|--|-------|------------------------|
| | | ON-LINE CAREER TRAINING | | |
| | | Bookkeeping and Administrative Pro | 3,999 | Career Step |
| | | Caregiver | 2,999 | Career Step |
| | | Certified Healthcare Documentaion Specialist | 3,999 | Career Step |
| | | Child Care Administration | 3,999 | Career Step |
| | | CompTIA Certification Pro | 3,999 | Career Step |
| | | Computer Technician | 2,499 | Career Step |
| | | Dental Assistant with externship | 3,999 | Career Step |
| | | EKG Technician with externship | 1,899 | Career Step |
| | | Executive Assistant | 2,999 | Career Step |
| | | Fitness and Wellness Coach | 2,799 | Career Step |
| | | Health and Lifestyle Coach | 3,499 | Career Step |
| | | Healthcare IT Professional | 3,999 | Career Step |
| | | Healthcare IT Security Manager | 1,999 | Career Step |
| | | Hemodialysis Technician with externship | 3,899 | Career Step |
| | | Home Health Aide | 2,499 | Career Step |
| | | Medical Administrative Assistant | 3,199 | Career Step |
| | | Medical Billing and Coding | 3,099 | Career Step |
| | | Medical Office Manager | 3,899 | Career Step |
| | | Medical Records Specialist | 2,499 | Career Step |
| | | Medical Transcription Editor | 3,499 | Career Step |
| | | Medical Scribe | 3,499 | Career Step |
| | | Mental Health Technician | 3,499 | Career Step |
| | | Microsoft Office Specialist 2019 | 599 | Career Step |
| | | Nutrition and Personal Trainer | 3,999 | Career Step |
| | | Patient Care Technician | 3,499 | Career Step |

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|----------------|----------------------|---|-------|---------------------|
| | | Pharmacy Technician | 3,899 | Career Step |
| | | Phlebotomy Technician | 1,899 | Career Step |
| | | Physical Therapy Aide | 2,699 | Career Step |
| | | Physical Therapy Office Professional | 3,999 | Career Step |
| | | Telehealth Coordinator | 2,599 | Career Step |
| | | Veterinary Receptionist | 3,999 | Career Step |
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| | | ON-LINE BUSINESS COURSES | | |
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| Date | Reg. Deadline | | | |
| | | Bookkeeping Certificate | 495 | |
| Apr 4 - Apr 29 | Apr 6 | Understanding Debits and Credits | 195 | Sharon DeFonteny |
| May 2 - May 27 | May 4 | General Ledger and Month End Procedures | 195 | Sharon DeFonteny |
| Jun 6 - July 1 | Jun 8 | Closing Procedures and Financial Statements | 195 | Sharon DeFonteny |
| | | | | |
| | | Certificate in Accounting and Finance for Non-Financial Managers | 495 | |
| Apr 4 - Apr 29 | Apr 6 | Accounting and Finance fro Non-Financial Manager | 195 | Sharon DeFonteny |
| May 2 - May 27 | May 4 | Cash is King | 195 | Jodie Trana |
| Jun 6 - July 1 | Jun 8 | Financial Analysis and Planning for Non-Financial Managers | 195 | Jodie Trana |
| | | | | |
| | | Entrepreneurship Certificate | 495 | |
| Apr 4 - Apr 29 | Apr 6 | Entrepreneur Boot Camp | 195 | Conrad Brian Law |
| May 2 - May 27 | May 4 | The Business Plan | 195 | Mary Beth Izard |
| Jun 6 - July 1 | Jun 8 | Entrepreneurial Marketing | 195 | Kathy Nadlman |
| | | | | |
| May 2 - May 27 | May 4 | The Basics of Bookkeeping | 195 | Sharon DeFonteny |
| | | | | |
| | | ON-LINE BUSINESS COMMUNICATION COURSES | | |
| | | | | |
| | | Certificate in Basic Game Design | 395 | |
| Apr 4 - Apr 29 | Apr 6 | Introduction to Game Design | 245 | Moses Wolfenstein |
| May 2 - May 27 | May 4 | Intermediate Video Game Design | 245 | Jean Haefner |
| | | | | |
| | | Certificate in Business Writing | 495 | |
| Apr 4 - Apr 29 | Apr 6 | Business Writing | 195 | Dionne Felix |
| May 2 - May 27 | May 4 | Effective Copywriting | 195 | Kathryn Lynch-Morin |
| Jun 6 - July 1 | Jun 8 | Writing News and Press Releases | 195 | William Draves |

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|----------------|-------|--|-----|----------------------|
| | | | | |
| | | Certificate in Customer Service | 245 | |
| Apr 4 - Apr 29 | Apr 6 | Keys to Customer Service | 145 | Nanette Sanders-Cobb |
| May 2 - May 27 | May 4 | Extraordinary Customer Service | 145 | Greg Marsello |
| | | | | |
| | | Certificate in Workplace Communication | 595 | |
| Apr 4 - Apr 29 | Apr 6 | Conflict Management | 245 | Sally Klauss |
| May 2 - May 27 | May 4 | Negotiation: Get What You Want | 195 | Greg Marsello |
| Jun 6 - July 1 | Jun 8 | Using Personality Profiles for Better Work Performance | 295 | Sally Klauss |
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| Apr 4 - May 27 | Apr 6 | Certificate in Effective Grammer | 295 | Ellen Feld |
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| | | DATA SCIENCE | | |
| | | | | |
| | | Certificate in Data Analysis | 495 | |
| Apr 4 - Apr 29 | Apr 6 | Introduction to Data Analysis | 195 | John Rutledge |
| May 2 - May 27 | May 4 | Intermediate Data Analysis | 195 | Mary Dereshiwsy |
| Jun 6 - July 1 | Jun 8 | Advanced Data Analysis | 195 | Jeff Kritzer |
| | | | | |
| | | Certificate in Mastering Excel | 495 | |
| Apr 4 - Apr 29 | Apr 6 | Mastering Microsoft Excel | 195 | Betsy Flanagan |
| May 2 - May 27 | May 4 | Intermediate Excel | 195 | Amy Klous |
| Jun 6 - July 1 | Jun 8 | Advanced Excel | 195 | John Rutledge |
| | | | | |
| | | Power BI Certificate | 495 | |
| Apr 4 - Apr 29 | Apr 6 | Introduction to Power BI | 195 | Marion Williams |
| May 2 - May 27 | May 4 | Intermediate Power BI | 195 | Marion Williams |
| Jun 6 - July 1 | Jun 8 | Advanced Power BI | 195 | Marion Williams |
| | | | | |
| | | SQL Certificate | 595 | |
| every month | | Introduction to SQL | 245 | Cecelia Allison |
| every month | | Intermediate SQL | 245 | Cecelia Allison |
| every month | | Advanced SQL | 245 | Cecelia Allison |
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| ON-LINE LEADERSHIP COURSES | | | | |
|----------------------------|-------|---|-----|--------------------|
| | | Certificate in Leadership Development | 395 | |
| Apr 4 - Apr 29 | Apr 6 | Leadership Principles | 145 | William A. Draves |
| May 2 - May 27 | May 4 | Developing Your Leadership Skills | 145 | William A. Draves |
| Jun 6 - July 1 | Jun 8 | Developing Your Professional Career | 145 | Tawanda McLaurin |
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| ON-LINE MANAGEMENT COURSES | | | | |
| | | Certificate in Non-Profit Administration | 595 | |
| Apr 4 - May 27 | Apr 6 | Revenue Generation for Non-Profits | 495 | Myia Welsh |
| Jun 6 - July 1 | Jun 8 | Program Evaluation for Nonprofit Professionals | 245 | Myia Welsh |
| | | | | |
| | | Certificate in Project Management | 495 | |
| Apr 4 - Apr 29 | Apr 6 | Introduction to Project Management | 195 | Jim Gray |
| May 2 - May 27 | May 4 | Project Management Processes | 195 | Christina Mitchell |
| Jun 6 - July 1 | Jun 8 | Project Management Knowledge Areas | 195 | Jim Gray |
| | | | | |
| | | Management Certificate | 595 | |
| Apr 4 - Apr 29 | Apr 6 | Management Bootcamp | 295 | Sally Klauss |
| May 2 - May 27 | May 4 | Collaborative Management | 245 | Joyce Odidison |
| Jun 6 - July 1 | Jun 8 | Managing Generations in the Workplace | 175 | William A Draves |
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| | | Six Sigma Green Belt Certificate | 495 | |
| Apr 4 - Apr 29 | Apr 6 | Introduction to Six Sigma Green Belt | 195 | Scott Follett |
| May 2 - May 27 | May 4 | Intermediate Six Sigma Green Belt | 195 | Scott Follett |
| Jun 6 - July 1 | Jun 8 | Advanced Six Sigma Green Belt | 195 | Scott Follett |
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| Apr 4 - Apr 29 | Apr 6 | Supervisory & Leadership Certificate | 395 | Sally Klauss |
| | | | | |
| | | Managing Remote Workers Certificate | 395 | |
| Apr 4 - Apr 29 | Apr 6 | Remote Working and Communicating | 245 | William A. Draves |
| May 2 - May 27 | May 4 | Managing Remote Workers | 245 | William A. Draves |
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WHITE MOUNTAINS COMMUNITY COLLEGE

| NEW CAREERS COURSES | | | | |
|--------------------------------------|-------|---|-----|--------------------------------|
| Apr 4 - Apr 29 | Apr 6 | Digital Reporting | 195 | Eva Walsh and Lisa Jo Hubacher |
| ON-LINE NEW MEDIA MARKETING COURSES | | | | |
| | | Digital Marketing Certificate | 495 | |
| Apr 4 - Apr 29 | Apr 6 | Improving Email Promotions | 195 | Dan Belhassen & Susan Hurrell |
| May 2 - May 27 | May 4 | Boosting Your Website Traffic | 195 | Dan Belhassen & Susan Hurrell |
| Jun 6 - July 1 | Jun 8 | Online Advertising | 195 | Dan Belhassen & Susan Hurrell |
| | | Google Analytics Certificate | 345 | |
| Apr 4 - Apr 29 | Apr 6 | Google Analytics | 195 | Dan Belhassen |
| May 2 - May 27 | May 4 | Advanced Google Analytics | 195 | Jeff Kritzer |
| | | Mastering Video Marketing | 395 | |
| Apr 4 - Apr 29 | Apr 6 | Video Marketing | 245 | Rob Lee |
| May 2 - May 27 | May 4 | YouTube for Business | 245 | Rob Lee |
| Apr 4 - Apr 29 | Apr 6 | Podcasting | 245 | Travis Allison |
| | | Integrated Marketing Certificate | 495 | |
| Apr 4 - Apr 29 | Apr 6 | Advanced Marketing Concepts | 195 | William A. Draves |
| May 2 - May 27 | May 4 | Successful Print Marketing | 195 | William A. Draves |
| Jun 6 - July 1 | Jun 8 | Integrated Marketing Best Practices | 195 | William A. Draves |
| ON-LINE PERSONAL DEVELOPMENT COURSES | | | | |
| open enrollment | | Basic Life Support | 95 | Career Step |
| Apr 4 - May 27 | Apr 6 | Spanish for Medical Professionals | 290 | Cristine Sempe |
| Apr 4 - May 27 | Apr 6 | Beginning Conversational Spanish | 290 | Cristine Sempe |
| Apr 4 - Apr 29 | Apr 6 | Introduction to Fiction Writing | 195 | Jacqui Lipton |
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WHITE MOUNTAINS COMMUNITY COLLEGE

| ON-LINE SOCIAL MEDIA FOR BUSINESS COURSES | | | | |
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| | | | | |
| | | Social Media for Business Certificate | 495 | |
| Apr 4 - Apr 29 | Apr 6 | Introduction to Social Media | 195 | Nicole Siscaretti |
| May 2 - May 27 | May 4 | Marketing Using Social Media | 195 | Nicole Siscaretti |
| Jun 6 - July 1 | Jun 8 | Integrating Social Media in Your Organization | 195 | Jennifer Selke |
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| ON-LINE TECHNOLOGY SKILLS COURSES | | | | |
| | | | | |
| | | Certificate in Mastering Excel | 495 | |
| Apr 4 - Apr 29 | Apr 6 | Mastering Microsoft Excel | 195 | Betsy Flanagan |
| May 2 - May 27 | May 4 | Intermediate Microsoft Excel | 195 | Amy Klous |
| Jun 6 - July 1 | Jun 8 | Advanced Microsoft Excel | 195 | John Rutledge |
| | | | | |
| | | Certificate in Web Design | 595 | |
| Apr 4 - Apr 29 | Apr 6 | Introduction to Web Design | 245 | Marcus Lander |
| May 2 - May 27 | May 4 | Intermediate Web Design | 245 | Marcus Lander |
| Jun 6 - July 1 | Jun 8 | Advanced Web Design | 245 | Marcus Lander |
| | | | | |
| | | Coding Certificate | 595 | |
| Apr 4 - Apr 29 | Apr 6 | Introduction to Coding | 195 | Jeff Kritzer |
| May 2 - May 27 | May 4 | HTML and CSS Fundamentals | 245 | Andy Helmi |
| Jun 6 - July 1 | Jun 8 | Advanced CSS | 245 | Andy Helmi |
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| | | Graphic Design Software Essentials Certificate | 545 | |
| Apr 4 - Apr 29 | Apr 6 | Adobe Illustrator Essentials | 225 | Andy Helmi |
| May 2 - May 27 | May 4 | Adobe Photoshop Essentials | 225 | Andy Helmi |
| Jun 6 - July 1 | Jun 8 | Adobe InDesign Essentials | 225 | Andy Helmi |
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| Apr 4 - Apr 29 | Apr 6 | Mastering Computer Skills for the Workplace | 195 | Betsy Flanagan |
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| Apr 4 - Jul 1 | Apr 6 | WordPress Certificate | 495 | Andy Helmi |
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WHITE MOUNTAINS COMMUNITY COLLEGE

| ON-LINE TRAINING AND EDUCATION COURSES | | | | |
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| | | | | |
| | | Certificate in Online Teaching | 495 | |
| Apr 4 - Apr 29 | Apr 6 | Advanced Teaching Online | 195 | William A. Draves |
| May 2 - May 27 | May 4 | Designing Online Instruction | 195 | Dionne Felix |
| Jun 6 - July 1 | Jun 8 | Fostering Online Discussion | 195 | Mary Dereshiwsy |
| | | | | |
| not running | | Certificate in Teaching Adults | 295 | William A. Draves |
| Apr 4 - Apr 29 | Apr 6 | Advanced Live Online and Zoom Instructor Training | 195 | William A. Draves |
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| TRAINING FOR K-12 TEACHERS | | | | |
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| | | Certificate in Learning Styles | 395 | |
| May 2 - May 27 | May 4 | Students with ASD (Autism Spectrum Disorder) | 145 | Julie Coates |
| May 2 - May 27 | May 4 | Gender in the Classroom | 145 | Julie Coates & William A. Draves |
| Jun 6 - July 1 | Jun 8 | Generational Learning Syles | 145 | Kassia Dellabough |
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| Apr 4 - Apr 29 | Apr 6 | Culturally Responsive Pedagogy in the Diverse Classroom | 145 | Dionne Felix and Julie Coates |
| Apr 4 - Apr 29 | Apr 6 | The Teen Brain | 145 | Julie Coats |
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| IN-PERSON CLASSES | | | | |
| | | CDL A Hourly | 95/hr | P Mundell |
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